

TONY ROBBINS BUSINESS RESULTS TRAINING

MASSIVE PROFIT GROWTH THROUGH WHOLE-TEAM BUSINESS,
PRODUCTIVITY AND LEADERSHIP TRAINING

OUR APPROACH

Leadership no longer comes from a command and control model, but from creating relationship-based change throughout your entire organization and by empowering every single person that is part of your business. During this program, you will learn Tony's core business processes and strategies, and you'll receive the accountability and support to implement them in your business.

This program will help you become a stronger leader, build more trust with your employees and create a raving fan culture both internally and externally. You will also identify the choke holds that could be costing your business hundreds of thousands of dollars and discover the solutions to close those gaps. By expanding leadership and empowering growth within your company, you will create a more cohesive and more powerful team – one that is more unified, more efficient and more effective.

WHAT DOES BUSINESS RESULTS TRAINING INCLUDE?

6 Months of comprehensive business and leadership training including:

- One 1-hour group training for entire team
- Two 30-minute implementation and accountability sessions with leader/ business owner
- Tony Robbins' *Creating Lasting Change* training course



How will this affect the employee experience?

Your employees want more – more growth and greater results. People don't leave an environment in which they feel coached and in which they know they are growing. This training provides both, which means you will see a radical decrease in attrition rate. Additionally, happy employees are, on average, 12% more productive* and companies with high levels of employee engagement are 22% more profitable.**

What skills will my team be trained on?

Tony has identified six core competencies that, once mastered, will elevate your organization and ultimately increase your bottom line. Your training will cover:

- Triad & emotional mastery
- DISC personality & communication styles
- Optimization and maximization system
- Rapid Planning Method (RPM) time management system
- Workflow: Tony's Value Chain
- 7 master steps to effective leadership

*Source: University of Warwick study, 2014

**Source: Gallup, 2017

BUSINESS RESULTS TRAINING

For six months, a Tony Robbins Business Results trainer will guide your team through Tony's proven systems and curriculum. Here's what you can expect:

MONTH 1

TRIAD & EMOTIONAL MASTERY

- Identify your own patterns of speaking and acting, both when you are in a peak state and when you are in a low state in order to break negative cycles before they start.
- Each person in attendance will complete a Triad worksheet to discover their emotional styles and help guide their future interactions, at work and beyond.

MONTH 2

DISC PERSONALITY & COMMUNICATION STYLES

- Improve communication and execute better recruiting and hiring practices to boost overall team cohesiveness and retention through in-depth personnel insights.
- Each team member will receive their personal DISC report and analysis, plus training in it's practical application.
- Learn how to best work together based on these newly discovered communication styles.
- Get access to the assessment for all future hiring needs.

MONTH 3

RPM TIME MANAGEMENT SYSTEM

- Create a shift in mindset for radically increased productivity & efficiency.
- Get Tony's Rapid Planning Method system, which you can customize to your business needs.

MONTH 4

OPTIMIZATION & MAXIMIZATION SYSTEM

- Optimize **any** data-driven process and identify realistic goals for getting your business to the next level.
- Get Tony's proprietary Opt & Max software to continue to identify areas of your business where you can increase your bottom line.

MONTH 5

WORKFLOW: TONY'S VALUE CHAIN

- Identify weak links in your organization and address them to strengthen your entire system.
- Map your current Value Chain and clearly identify where you have room for improvement.
- Create your organization's optimized Value Chain Map, which you can implement immediately.

MONTH 6

7 MASTER STEPS TO EFFECTIVE LEADERSHIP

- Understand Tony's 7 master steps to empower individual leadership across your organization, giving you a competitive edge.
- Receive Tony's *Creating Lasting Change* program, which you can use for continued training with your current team, and for training future hires.